



Collective Bargaining Contract Risk Analysis

Who needs this service?

- Wondering if your collective bargaining agreements are impacting your fiscal health and operational efficiencies?
- Would you like an independent review of your certificated or classified contracts before your next round of bargaining?
- Before heading to the bargaining table, wouldn't you like to know how you compare in salaries, benefits, and working conditions?
- Before setting negotiation parameters, learn which articles of your contract are out of line with other districts—identify higher cost provisions; there may be opportunities for savings.

For more information

Please contact:

Maureen Evans
School Services of California, Inc.
1121 L Street, Suite 1060
Sacramento, CA 95814
916.446.7517
916.446.2011 Fax
maureene@sscal.com

School Services of California, Inc., (SSC) has just the service for you! Our Contract Risk Analysis involves an independent review of your certificated and/or classified collective bargaining contracts and identifies areas of significant or critical risk to your agency. The analysis rates articles in the agreement based on broad categories and the degree to which the contract language restricts management rights or limits your ability to manage resources effectively.

The analysis rates articles in the agreement based on the following categories:

- Comparability in compensation and other working conditions
- Board authority and management rights
- Teaching and learning time (certificated only)
- Productivity and time-on-task (classified only)

The Contract Risk Analysis includes ratings in each of these categories and offers major findings and recommendations designed to assist your agency in negotiating future successor agreements with your bargaining units.

No other consulting firm can match our experience in analyzing collective bargaining agreements or offer the depth and breadth of skills and knowledge that SSC staff possess when it comes to preparing for negotiations. Our team of competent professionals is ready and eager to assist your agency in a review of your collective bargaining agreements.

(Note: The Contract Risk Analysis is provided as a service to assist you in preparing for collective bargaining. As such, the review is a reimbursable mandated cost under Section 3540 et seq. of the California Government Code.)

What our clients say

“ We just completed our first round of negotiations, and I wanted to thank SSC for providing us with a thorough analysis of our collective bargaining agreement. At the risk of sounding like a MasterCard commercial, I wanted you to know that in our opinion, the final report is priceless! ”

—Mark Denney, Chief Business Official
Salida Union School District