



Unraveling the Mystery of School Finance

For Superintendents and Top Administrators

Presented by School Services of California, Inc., and the Fiscal Crisis & Management Assistance Team

About the Workshop

Educational leaders in California have an opportunity to leverage our state funding for the programs and services that we value the most at the local level. The supplemental and concentration grant funds can have broad application to support our children with the greatest needs. And, after several years of significant funding increases, today's decisions are even more critical as revenues are beginning to flatten and resources for ongoing programs are likely to become more scarce.

The leaders who have the greatest success with this model are the ones who best understand its challenges and opportunities. The purpose of this workshop is to take the complexities of school finance and distill them so that superintendents and other top administrators of local educational agencies (LEAs) can use financial information for improved policy decisions. With many decades of experience in school agency finance and governance, top experts from the Fiscal Crisis & Management Assistance Team (FCMAT) and School Services of California, Inc., (SSC) have teamed up to bring this must-attend event for school agency nonfinancial administrators.

Workshop Content

The format of this three-hour workshop is specifically designed for superintendents and top administrators to focus on the critical aspects of understanding your LEA's finances in order to improve policy decision making. Topics include:

- A planning and budget development cycle that fosters the connection from educational goals and strategies in the Local Control and Accountability Plan to budget items
- Determining a healthy reserve and communicating about reserves to stakeholders
- Understanding multiyear financial projections and evaluating your financial status
- How to plan for staffing needs and the budget impact of staffing decisions
- The latest in collective bargaining and strategies for managing the financial impact
- Monitoring and controlling the budget to avoid surprises
- Best observed practices in school financial management and how to stay out of trouble

Dates, Locations, and Times

October 25, 2019

Yolo County Office of Education

October 30, 2019

Santa Clara County Office of Education

October 31, 2019

Corona-Norco Unified School District

Registration:

8:30 a.m.

Workshop Time:

9:00 a.m. to 12:00 p.m.

Client Workshop Fee:

\$235 per attendee

Nonclient Workshop Fee:

\$335 per attendee

Presenters

Michael Fine, Chief Executive Officer, FCMAT

Michelle Giacomini, Deputy Executive Officer, FCMAT

John Gray, President, SSC

Sheila G. Vickers, Vice President, SSC

Workshop Registration

Online through our website at www.sscal.com/workshops.cfm

Email a completed registration form (including purchase order or credit card) to michelleb@sscal.com

Fax a completed registration form to (916) 313-3298

Mail a completed registration form to Michelle Berge, Event Coordinator
School Services of California, Inc.
1121 L Street, Suite 1060
Sacramento, CA 95814



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October 25, 2019—Yolo COE ■ October 30, 2019—Santa Clara COE

October 31, 2019—Corona-Norco Unified School District

Registration: 8:30 a.m. Program Begins: 9:00 a.m. Adjourns: 12:00 p.m.

To confirm registration, please send an email to: michelleb@sscal.com

District/Organization:			Contact Person:		
Address:	City:	Zip:	Contact's Phone Number:		Extension:
Phone Number:	Fax Number:		Contact's Email Address:		

Attendee #1 Name (required):	Select Location			Attendee #3 Name (required):	Select Location		
Attendee #1 Email Address (required):	Yolo <input type="checkbox"/>	Santa Clara <input type="checkbox"/>	Corona-Norco <input type="checkbox"/>	Attendee #3 Email Address (required):	Yolo <input type="checkbox"/>	Santa Clara <input type="checkbox"/>	Corona-Norco <input type="checkbox"/>
Attendee #2 Name (required):	Select Location			Attendee #4 Name (required):	Select Location		
Attendee #2 Email Address (required):	Yolo <input type="checkbox"/>	Santa Clara <input type="checkbox"/>	Corona-Norco <input type="checkbox"/>	Attendee #4 Email Address (required):	Yolo <input type="checkbox"/>	Santa Clara <input type="checkbox"/>	Corona-Norco <input type="checkbox"/>

REGISTRATION	CLIENT FEE	NONCLIENT FEE
<p>Online through our website at www.sscal.com/workshops.cfm</p> <p>Fax completed registration form (including P.O. or credit card number) to (916) 313-3298</p> <p>Email completed registration form to michelleb@sscal.com</p> <p>Mail completed registration form to Michelle Berge, Event Coordinator School Services of California, Inc., 1121 L Street, Suite 1060, Sacramento, CA 95814</p>	<p>_____ Attendee(s) @ \$235</p> <p>TOTAL: \$ _____</p>	<p>_____ Attendee(s) @ \$335</p> <p>TOTAL: \$ _____</p>

<p style="text-align: center;">PAYMENT OPTIONS</p> <p>(Note: Registration will not be accepted without a method of payment indicated.)</p> <p><input type="checkbox"/> Check enclosed. Make checks payable to School Services of California, Inc. Check # _____</p> <p><input type="checkbox"/> Credit card authorization—MasterCard® or Visa® only. Cardholder name: _____ Account #: _____ Exp. Date: _____</p> <p><input type="checkbox"/> Purchase order #: _____ (A fax copy of the purchase order is an acceptable form of payment.)</p>	<p style="text-align: center;">CHECK PAYMENT</p> <p>If you are prepaying by check, please mail with a copy of the registration form to:</p> <p>School Services of California, Inc. P.O. Box 516613 Los Angeles, CA 90051-0599</p> <p>Note: For faster processing, please also email or fax your registration form with a copy of the check.</p>	<p style="text-align: center;">PURCHASE ORDER/CREDIT CARD PAYMENT</p> <p>If you are paying with a credit card or have a purchase order, please fax the registration form to (916) 313-3298 or email it to michelleb@sscal.com</p> <p>Or send by mail to:</p> <p>Michelle Berge, Event Coordinator School Services of California, Inc. 1121 L Street, Suite 1060 Sacramento, CA 95814</p>
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Please Note: All cancellations received up to three weeks prior to your scheduled workshop will be charged a cancellation fee of \$105 per person (\$135 nonclients); however, if you are a client and order the materials for \$105 (\$135 nonclients), the fee will be waived. Cancellations received after 5:00 p.m. the Friday before the workshop will be charged the full workshop fee. If you have a cancellation, please email michelleb@sscal.com and you will be given a cancellation number. This number should be retained for your records. Please call Michelle Berge at (916) 446-7517 or send an email to michelleb@sscal.com if you have any questions.