



Delivered Online This Year!
If you participated in the 2020 May Revision Workshop, you are already registered!

42nd Annual School Finance and Management Conference

This year has been anything but normal, and we expect no less of the 2020–21 State Budget. Through no fault of his own, Governor Gavin Newsom’s May Revision proposals bear no resemblance to his January State Budget and there is no playbook for what comes next—the 2020–21 Enacted State Budget.

The next major fiscal checkpoint for your local agency will be at our annual School Finance and Management Conference, which has been the centerpiece of school agency financial management and business planning for over 40 years. Traditionally, our School Finance and Management Conference is held in July each year—after the Governor has approved the Legislature’s June 15 budget and then after the budget trailer bills have been acted upon. All of these steps may be true for this year’s budget process, but because of the pandemic the Legislature has an abbreviated budget process that is additionally complicated by a sudden downturn in anticipated state revenues. Also, at this point the Legislature and the Governor are proposing significantly different approaches to the budget for education, so there are substantial unknowns about how this will all come together for the state’s July 1 Enacted Budget.

We at School Services of California Inc. (SSC) always strive to find ways to provide you timely and accurate information and thoughtful advice at all times, but especially during a period of crisis and great uncertainty such as now. With this in mind, we will continue to follow the State Budget deliberations and keep you informed through our *Fiscal Report* articles and videos.

In the meantime, please be sure to hold this date for our School Finance and Management Conference webinar:

**Tuesday, July 14, 2020
9:00 a.m. to 12:00 p.m.**

The webinar will be recorded so that you can view the content at a convenient time for you. Attendees will be able to submit questions throughout the webinar to be answered live at the end of the event. You have asked for this feature, and we are happy to enhance your experience with this interactivity!

As with our prior conferences, this year’s program will focus on the newly adopted State Budget, current management issues, and implementation of current initiatives for public education. Unlike prior conferences, we will help local educational agen-

cies prepare for what changes may lie ahead in a later revision to the 2020–21 State Budget.

While the Conference will discuss how the State Budget deals with the ongoing economic issues, the primary focus will be on K–12 education programs, along with tips and ideas for making the most of your limited resources. Additionally, our presentation will discuss forecasts of school funding for future months and years—a critical factor for multiyear projections and, therefore, budget-year decisions.

CONFERENCE TOPICS

- California’s economy and state tax revenues
- Proposition 98 funding and its impact on K–12 education funding—and what may change during the year
- Potentially lower funding and/or cash deferrals, along with the impacts to local school agency operations and budgets
- Employee leaves, pension, employment, and other changes
- Potential federal funding and policy changes, along with their impact on California’s economy and/or education system
- Collective bargaining issues and the impasse process
- Flexibility options available to local school agencies in dealing with the COVID-19 crisis and its financial impact

COST AND REGISTRATION

If you participated in the 2020 May Revision Workshop, you are already registered for the School Finance and Management Conference. If you did not, please register today to ensure your spot at this important event!

Client Workshop Fee: \$320 per attendee
Nonclient Workshop Fee: \$640 per attendee

Register at:
www.sscal.com/workshops



School Finance and Management Conference

DATE AND TIME:

School Finance and Management Conference—Online July 14, 2020

Program Begins: 9:00 a.m. ■ Program Adjourns: 12:00 p.m.

To confirm registration, please send an email to: michelleb@sscal.com

District/Organization:		Contact Person:	
Address:	City:	Zip:	Contact's Phone Number:
Phone Number:	Fax Number:		Extension:
		Contact's Email Address:	

Attendee #1 Name (required):	<u>Date of Online Webinar</u>	Attendee #3 Name (required):	<u>Date of Online Webinar</u>
	July 14, 2020		July 14, 2020
Attendee #1 Email Address (required):		Attendee #3 Email Address (required):	
Attendee #2 Name (required):	<u>Date of Online Webinar</u>	Attendee #4 Name (required):	<u>Date of Online Webinar</u>
	July 14, 2020		July 14, 2020
Attendee #2 Email Address (required):		Attendee #4 Email Address (required):	

REGISTRATION	CLIENT FEE	NONCLIENT FEE
<p>Online through our website at www.sscal.com/workshops</p> <p>Fax completed registration form (including P.O. or credit card number) to (916) 245-3645</p> <p>Email completed registration form to michelleb@sscal.com</p> <p>Mail completed registration form to Michelle Berge, Event Coordinator School Services of California, Inc., 1121 L Street, Suite 1060, Sacramento, CA 95814</p>	<p>_____ Attendee(s) @ \$320</p> <p>TOTAL: \$ _____</p>	<p>_____ Attendee(s) @ \$640</p> <p>TOTAL: \$ _____</p>

<p style="text-align: center;">PAYMENT OPTIONS</p> <p>(Note: Registration <i>will not be accepted</i> without a method of payment indicated.)</p> <p><input type="checkbox"/> Check enclosed. Make checks payable to School Services of California, Inc. Check # _____</p> <p><input type="checkbox"/> Credit card authorization—MasterCard® or Visa® only. Cardholder name: _____ Account #: _____ Exp. Date: _____</p> <p><input type="checkbox"/> Purchase order #: _____ (A fax copy of the purchase order is an acceptable form of payment.)</p>	<p style="text-align: center;">CHECK PAYMENT</p> <p>If you are prepaying by check, please mail with a copy of the registration form to:</p> <p>School Services of California, Inc. P.O. Box 516613 Los Angeles, CA 90051-0599</p> <p>Note: For faster processing, please also email or fax your registration form with a copy of the check.</p>	<p style="text-align: center;">PURCHASE ORDER/CREDIT CARD PAYMENT</p> <p>If you are paying with a credit card or have a purchase order, please fax the registration form to (916) 245-3645 or email it to michelleb@sscal.com</p> <p>Or send by mail to:</p> <p>Michelle Berge, Event Coordinator School Services of California, Inc. 1121 L Street, Suite 1060 Sacramento, CA 95814</p>
--	---	--

Please Note: We have relaxed our cancellation policy so that you can cancel your registration any time up to ten days before the School Finance and Management Conference on July 14, 2020, and avoid the cancellation fee, as we understand that these circumstances are unprecedented and include changing demands on your time and attention. Please call Michelle Berge at (916) 446-7517 or send an email to michelleb@sscal.com if you have any questions.